

vendorpm

“We had a great experience working with Martyn Bassett Associates. We typically hire in-house but knew it might be tricky to find someone with experience building payments solutions, so I went to my network and was told, ‘you need to connect with Heidi.’

This turned out to be great advice - we were able to see a good sample of candidates with a quick turnaround time. We ultimately landed an amazing candidate who has since joined and has been a great addition to the team.

If we need support in the future with similar positions, Martyn Bassett Associates would be our first call, and I highly recommend them to any tech company looking for Product Managers.”

-- April Barcier, Head of People

6

DAYS UNTIL
FIRST ROUND
OF CANDIDATES

10

CANDIDATES
PRESENTED

7

CANDIDATES
INTERVIEWED

49

BUSINESS
DAYS TO
COMPLETE
THE SEARCH

THE SEARCH

VendorPM, a marketplace platform for construction and property management companies, was looking for their first ever **Payments Product Manager**. This hire would be responsible for building an Enterprise Billing and Payments engine for their web and mobile platforms from scratch.

THE HIRE

Five years of payments product management experience, where they have owned two separate 0 - 1 product launches and brought to life the first ever mobile banking app (iOS and Android) for a national bank (it included international money transfer and bill payment capabilities). Post-launch, it grew from 0 to 250k users nationally. Experience at a startup, building and bringing to market core digital banking and cards products (2M+ customers today).