



“Martyn Bassett Associates took the time to truly understand our needs and presented us with a range of talented candidates. Ultimately, they introduced us to our new VP of Technology, whose transformative leadership has already made a significant impact. We are excited about the positive contributions he will continue to make in the future.”

-- Robert Blumenthal, COO

10

DAYS UNTIL
FIRST ROUND
OF CANDIDATES

18

CANDIDATES
PRESENTED

13

CANDIDATES
INTERVIEWED

72

BUSINESS
DAYS TO
COMPLETE
THE SEARCH

THE SEARCH

Roadpost, a privately-held satellite communications solution provider, was coming off of an acquisition-heavy growth period and needed a **VP Technology** who could build upon their existing infrastructure to deal with an ever-expanding user base.

THE HIRE

This candidate had an extensive telco background, which also gave them expertise in usage-based billing.

They also had experience as a cloud transformation specialist and VP Engineering at an ERP SaaS startup leading all Product Development, IT and Security.

There they led a team of 20, brought in Microsoft Azure, and got them SOC2 certified.